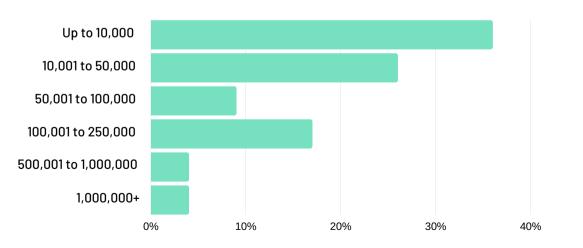


## **Placements by Population**



### **Top Requested Needs**

#### PHYSICIAN

Family Practice General Practice Internal Medicine Obstetrics & Gynecology Psychiatry Gastroenterology Urology General Surgery Hematology/Oncology Neurology

#### NON-PHYSICIAN Social Worker Dentist Marriage and Family Therapist

#### NURSING AND ALLIED Registered Nurse Nurse Practitioner



### **In Demand Specialties**

The top five specialties in demand are Family Medicine, Internal Medicine, Nurse Practitioners, Hospitalists and Emergency Medicine according to online job postings of inhouse recruiters.

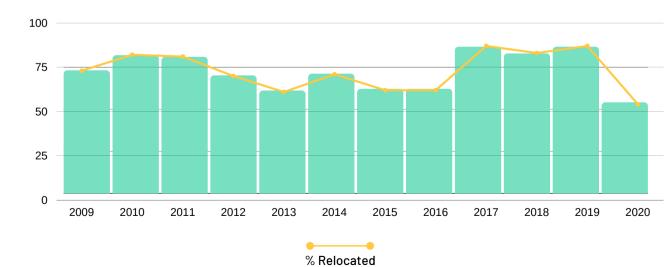
As a firm, our top requested searches this quarter were Family Practice (10%), General Practice (9%), Registered Nurse (6%), Internal Medicine (6%), Obstetrics & Gynecology (6%), and Social Worker (6%).

## **Relocation Trends**

54% of providers placed this quarter will relocate for new positions. Our exclusive <u>PACER</u> – an interactive tool that provides the candidate a 360° view of the community and practice, helps our candidates with the relocation process.

Specialty	<b>Average Relocation Bonuses</b>
Physician	\$18,000
Nursing	\$7,500

Top 10 Most Posted Needs	Western	Eastern	Midwest	Southern	All U.S.
Family Medicine	404	454	702	600	2,160
Internal Medicine	227	319	354	371	1,445
Nurse Practitioner	219	324	177	173	893
Hospitalist	127	232	239	280	878
Emergency Medicine	105	184	200	358	847
Psychiatry	146	256	209	217	828
Neurology	148	164	214	225	751
Obstetrics & Gynecolog	y 98	161	175	225	659
Gastroenterology	99	107	134	202	542
Physician Assistant	95	135	76	118	424
Urology	67	78	114	152	411
Orthopaedic Surgery	45	48	124	96	313





## Industry Insight

### Doximity Acquires THMED, Launches Curative Brand

SAN FRANCISCO, Calif. – June 16, 2020 – <u>Doximity</u>, the professional medical network, has acquired THMED, a leading healthcare staffing solutions company. THMED has changed its name to <u>Curative</u> to reflect the new company empowered by Doximity's technology and network. Together, the two companies have created a first-ever business model for healthcare staffing that uses technology to re-engineer delivery by focusing on personalized search that connects medical groups and healthcare facilities with a far-reaching network of highly qualified vetted practitioners. <u>Jeff Bowling</u> will lead the company as Curative's CEO.

Curative will serve as the staffing vertical of the largest community of healthcare professionals in the world. In the U.S. alone, over 70% of all doctors and 45% of all nurse practitioners and physician assistants are part of the Doximity network. Combining Doximity's data science and intelligence with the service of Curative's customer-focused recruiters empowers the company to deliver even faster and more precise personalized matching of healthcare professionals with opportunities.

"The combination of Doximity and Curative brings together tech and team in a new way that will deliver talent to our healthcare clients quickly and at scale. Also, one of the biggest wins of this deal is Jeff Bowling coming on board as the Curative CEO. Jeff's future-forward leadership style, the value he places on people, and his record of driving growth is unmatched. His approach aligns perfectly with our culture. Together, we're thrilled to bring this new healthcare staffing model to market," said Jeff Tangney, CEO and co-founder of Doximity.

Bowling most recently served as founder and CEO of The Delta Companies, where he led the company to become one of the largest providers of locum tenens (temporary) in the U.S., ultimately resulting in one of the healthcare staffing industry's biggest acquisitions. He currently holds several board positions with organizations throughout the staffing industry, including the American Staffing Association (ASA) and ClearlyRated.



### **Industry Insight**

Moving forward, Curative is positioned for significant growth. Bowling said, "We are going to go fast and grow fast. Curative now has all the advantages of a Silicon Valley tech company to fuel its customer experience and delivery. Most staffing firms have a database; we have access to a living, breathing network of physicians. Now, with the creation of Curative and the power of Doximity, hospitals and medical practices have access to the largest network of physicians. I'm here because this is different; 100% unique in staffing. Every CEO dreams of leading an organization with a true differentiator, and we have a clear one here."

Former THMED brands including Medestar, Fidelis, THMED Executive Search and CV Staff Solutions are now part of the Curative brand. John Martin, former CEO of Medestar, and Arthur Cooper, former CEO of Fidelis, will remain with the company leading the locum tenens and permanent placement services, respectively.

THMED was a portfolio company of Waveland NCP Texas Ventures (WNCP), a partnership between <u>New Capital</u> <u>Partners</u> and <u>Waveland Ventures</u>. WNCP was a founding investor in THMED alongside John Martin.

Now live, the Curative brand reflects the forward-moving direction of the company through the expansion of the physician network and tech-forward solutions. The elements of the logo represent this next step in evolution for physician talent, exemplified by waves in motion that reverberate from the "C" in the Curative mark. To see Curative's new look, <u>click here.</u>



THMED is now Curative The antidote to the average healthcare staffing firm.

